



2 South Main Street 2nd Floor Pleasantville, NJ 08232
 Telephone: 609.485.0153 Fax: 609.485.0067

BID PROPOSAL SUMMARY
PY21-22 ATLANTIC COUNTY WIOA-IN SCHOOL YOUTH
July 13, 2022

Review Committee:

[Redacted Name] [Redacted Name] [Redacted Name]
 [Redacted Name] [Redacted Name] [Redacted Name]

On April 26, 2022, a Request for Competitive Contracting for Work first New Jersey work activities, was issued by the Atlantic County Purchasing Department on behalf of the Atlantic County Workforce Development Board. Only one response was received, as a result of additional discussion and approval from the executive committee of the Atlantic County Workforce Development Board, the RFP was re-released. The return date for the second round of proposals was June 28, 2022. Two proposals were received from Atlantic County Boys and Girls Club and Tomorrow's Leaders Academy. The proposals were distributed to the review committee on June 30th. All scoring summaries and review comments were submitted on or before July 7, 2022. The review committee individually reviewed and scored the proposal and submitted their results.


Atlantic City Boys and Girls Club of Atlantic City responded to the RFP submitting a proposal to serve 58 youth at a total cost of \$348,000. Tomorrow's Leader Academy (TLA) response to the RFP had a LOS of 45 with a total cost of \$270,000. TLA was disqualified for scoring below 70%. Reviewer #2(B&G Club) cited 50 years' experience and excellent work in the community. Reviewer #3 (B&G Club) highlighted the strategy to recruit on a social, advisory, alumni involvement scored the maximum points.

Finally, it was our intent to provide funding for two vendors.

Based on the above results the committee recommends offering two (2) contract awards at \$ 174,000 each to the following:

- Atlantic County Special Services School District (round one)
- Atlantic City Boys and Girls Club (round two)

Total Funding available for the entire contract is **\$348,000**.


 Francis F. Kuhn
 Executive Director


 John Fata
 Financial Supervisor

The following are the responses to the Competitive Contract:

- **Atlantic City Boys and Girls Club of Atlantic City** responded to the RFP submitting a proposal to serve **58** youth at a total cost of \$348,000.
 - **AC Boys & Girls club** cited 50 years' experience and excellent work in the community. They also highlighted the strategy to recruit on a social, advisory, and alumni involvement.

They scored 1519 out of 1675. (91%)

- **Atlantic County Special Services School District** responded to the RFP submitting a proposal to serve **36** youth at a total cost of \$216,000.
 - ACSSSD has worked in the community for more than 30 years successfully and used the identified Assessment Tools by using Briggance Dialog (Basic Skills).
 - ACSSSD's long standing in the community and the strategy to recruit and engage Youth, scored top points.

They scored 1268 out of 1340 . (94%)

- **Tomorrow's Leader Academy (TLA)** response to the RFP submitting a proposal to serve **45** youth with a total cost of \$270,000.

They scored 1063 out of 1675. (64%) 5 reviewers

TLA was disqualified for scoring below the required 70%.

Reviewers stated the proposal submission was too vague. They were unclear on project success and unsure of stipend amount. Regarding the strategy to recruit and engage category, no specifics were identified.

Contract Period

Contract period will be from July 1, 2022 to June 30, 2023.

Based on the above results the committee recommends offering two (2) contract awards at \$174,000 each to the following:

- **Atlantic County Special Services School District** (\$174,000)
- **Atlantic City Boys and Girls Club** (\$174,000)



Atlantic County

DEPARTMENT OF ADMINISTRATIVE SERVICES

Date: July 20, 2022

To: Jerry DelRosso, County Administrator

From: Palma Conover, Qualified Purchasing Agent

Re: Proposal for Competitive Contracting to Provide Workforce Innovation and Opportunity Act In-School Youth Programs

Atlantic County was authorized by the Board of Chosen Freeholders on April 30, 2013 Resolution # 222 to utilize the competitive contracting procedure for the above referenced project.

On April 26, 2022 and again on June 6, 2022, the County advertised for the above project and received proposals. Proposals were opened at 11:00AM on May 17, 2022 and June 28, 2022 respectively

The proposals were distributed to the review committee on June 30, 2022. All scoring summaries and review comments were submitted on or before July 7, 2022. The review committee individually reviewed and scored the proposal and submitted their results.

The review committee consisted of

- | | |
|-------------------|-------------------|
| [REDACTED] | [REDACTED] |
| [REDACTED] | [REDACTED] |
| [REDACTED] | [REDACTED] |
| [REDACTED] | [REDACTED] |
| [REDACTED] | [REDACTED] |

Proposals from the following vendors were received:

- | | |
|--|---------------|
| • Atlantic County Special Services School District | May 17, 2022 |
| • Atlantic City Boys and Girls Club | June 28, 2022 |
| • Tomorrow' s Leaders Academy | June 28, 2022 |